



MEADOW QUALITY

LIVESTOCK TRADING SINCE 1975

Market Report

11th of March 2019

STORES

- Store cattle trade very buoyant considering a very weak finished trade.
- Cattle near finish can achieve a better price sold rather than hanging on to them.
- Plenty of orders, give us a ring if you have stores to sell.

Steve Timms 07711 800165
Livestock Marketing Specialist

CALF TRADE

- Calf numbers still remain tight, so order are seeing a three week delay
- Trade has improved slightly for beef heifers
- On the whole, quality has been very good
- Make sure your babies are not sat in a draft as the wind picks up

Simon Fryar 07703 563787
Commercial Manager

ORGANIC OUTLOOK

- **Beef** – with conventional beef prices falling, this week we saw 5p/kg deducted from Base prices, 1st drops for 3 months
- **Cows** – lightweight cows prices increasing but marketing right cow with right abattoir essential
- **Hoggets** – trade remaining very firm as supplies continue to remain short
- **Store stock** – beef supplies – all types incl some Tb restricted cattle meeting firm orders as signs of spring not too far away.
 - Store lambs – very few available meeting good prices when offered.

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BEEF OUTLOOK

- **Prices for Prime beef continue to fall with processors quoting 5-8p/kg drops for the start of 11th March, why?**
 - Some say more numbers being slaughtered this year but this reason doesn't stack up considering 'Beast of the East' last year.
 - Others suggest processors scared of NO Deal Brexit and letting their retail buyers down with meat supplies, consequences:
 - Presently, higher imports of Irish beef or repackaged possible 'Polish Beef' than normal to have plenty in store.
 - If Deal happens – it will take awhile to get the 'extra stored meat' away on GB's market – short term no price increases
 - If No Deal – expect prices to go up quickly for a few weeks until possible South American beef comes in and reduces our prices further, this depends if Gove 'will maintain UK beef standards'
 - Irish Agriculture reporting that the Irish Farmer's Association estimate the imposition of WTO tariffs under a hard Brexit will impose 800 million Euros per year on their Beef sector.

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COWS

- **More interest! Supplies getting harder to find with several processors increasing prices especially for cows straight out of dairy**

- Price difference between cow and Prime Cattle fore quarter meat getting smaller, may help Prime cattle prices end of March.
- When buying in Dairy cow replacements remember '4 movement rules' + Foreign ear tags = some abattoirs will not take them

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Weekly Guide to Stock Prices

Stock Type	04/03/2019	11/03/2019	04/03/2019	11/03/2019	Change	
	Average	Average	Top	Top	Av	Top
Steers	335	331	343	340	-4	-3
Heifers	338	331	348	345	-7	-3
Bulls	320	315	328	325	-5	-3
Friesian Bulls (0-)	288	280	293	290	-8	-3
OTM Clean Cattle	325	321	333	328	-4	-5
OTM Beef Cows	255	260	268	270	+5	+2
OTM Dairy Cows (best)	253	258	268	270	+5	+2
OTM Dairy Cows (medium)	221	223	239	241	+2	+2
OTM Dairy Cows (Plain)	158	165	188	195	+7	+7
Organic Beef under 30 months	387	385	400	395	-2	-5

(S/O. = stand-on price.)

Prices for cattle adjusted to new EEC spec trim and are pence per kilo dead weight.
Please note - lamb price can change daily, and these prices are for Monday 11th of March 2019. These are price guides only and you are welcome to contact us for a more specific valuation of your stock for sale.

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